

QUARTERLY UPDATE

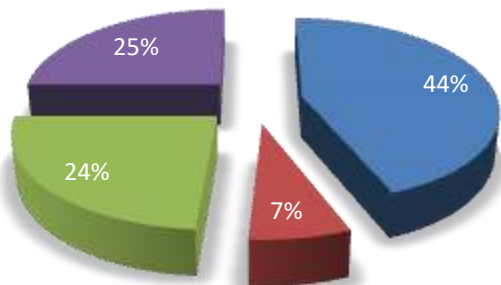
For the period ended in 31 March 2020 and 2019

Income Statements

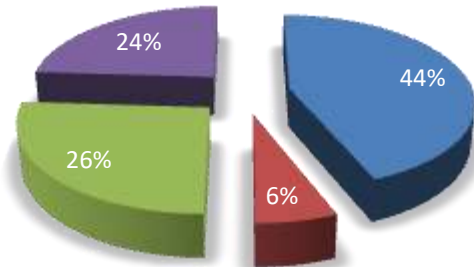
In Million USD	March 2020	March 2019	% Change
Sales:			
Spinning	139.7	142.3	-1,83%
Weaving	22.6	22.8	-1,06%
Finishing	76.6	76.7	-0,02%
Garment	77.7	75.1	3,51%
Total Sales	316.6	316.8	-0,07%
Gross Profit	59.0	64.8	-8,90%
Operating Profit	45.0	52.5	-13,91%
Net Income	28.2	28.0	0,62%
EBITDA	58.4	64.3	-9,17%
LTM EBITDA	229.3	196.3	16,81%

Revenue Contributions

March 2020



March 2019



■ Spinning ■ Weaving ■ Dyeing/Printing ■ Garment

Financial Highlights

Ratio	March 2020	March 2019
Gross Profit Margin	18.65%	20.45%
Operating Profit Margin	14.21%	16.57%
Net Profit Margin	8.91%	8.84%
EBITDA Margin	18.44%	19.76%
Operating Cash Flow (mio USD)	-9.1	-14.7

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Financial Ratios

Ratio	March 2020	March 2019
A/R turnover	4.7x	6.0x
Inventory turnover (days)	130	119
A/P turnover (days)	10	14
Net Debt to EBITDA	3.12	3.15
Interest Bearing Debt to Total Asset	0.55x	0.56x

Balance Sheets

In Million USD	31/03/20	31/12/19
Cash and cash equivalent	160	168
A/R	279	265
Inventories	373	361
Fixed Asset	658	654
Advances	55	55
Prepaid Tax	7	6
Deffered Tax Assets	4	3
Other Assets	50	47
Total Assets	1,586	1,559

In Million USD	31/03/20	31/12/19
Short term loan	87	68
Medium term notes	65	65
A/P	22	35
Taxes payable	12	16
Accrued expenses and other liabilities	56	60
Long term loan	366	367
Notes payable	356	356
Total Liabilities	964	967
Equity	622	592
Total Liabilities and Equity	1,586	1,559

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Notes Summary

- Total sales stable compare with 1Q2019. Slightly decrease in textile segment was compensate with increase in garment by 3.51% from previous year. Increase in garment business driven by uniform and medical product such as mask and hazmat suit (PPE). We are seeing higher demand to produce mask and PPE both for government and non-government. These sales are done at cost plus pricing and with this new product, our product GPM in garment division are ranging from 18% up to 35%. As of end of April we have sold 55 mio masks and 280,000 medical suits, and we see demand to produce at least 150 mio more masks and 1,2 mio more PPE in the 5-6 months to come. Based on our calculation, potential contribution from medical product sales in 2020 is around USD 100 mio – USD 130 mio. The market potential for medical product is huge considering the vast Indonesian population of around 270 mio. Only limited companies are making such approved Medical Product.
- Gross profit margin and EBITDA margin decrease as a result of additional cost to protect employee from Corona Virus pandemic.
- Company is established a Standard of Procedures in relation to the current worldwide pandemic. Company is taking careful precautions for the day to day operations by checking employees' temperature at every entrance to the office/production plant, providing masks and gloves to employees and providing a medical team stand by at the office/production plant.
- Capex spending as of March 2020 amounting to USD 15.8 million which in line with full year target. We are being flexible on our capex timing. It is important that we maintain our current ratings and be in compliance with financial covenants that have been put in place and agreed with our lenders.
- Cash and cash equivalent amounting to USD 160 million decrease from previous year due to used for working capital and capex in Q1 2020. Company have sufficient liquidity, in the form of cash balance and available bank facilities to meet Company's obligation to lenders. There is no significant debt maturities in near term. We're confident we can meet financial covenant this year
- The Company has strong support from local and international bank as proven by giving the syndication loan with total amount facilities USD 350 million in 2019.
- On 13 March 2020, the Mayor of Solo declared the novel strain of coronavirus (Covid-19) an extraordinary event and recommended containment and mitigation measures in various fields. As of date today, we limit customer visits to the factory, possibility of a decline in export market demand due to temporary closure or reduced working hours. We have anticipated this by producing products that are needed in the face of Covid-19, which are masks and anti-virus personal protective clothing, which are currently in very high demand, so we increase the working hours of the relevant departments.

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Notes Summary (Continued)

- The Company applied safety procedure operation for employee to keep them protecting from Covid-19 such as : physical distancing, wearing mask, hand sanitizer, disinfectant, thermal scanning, etc
- SRIL included in Kompas 100, Margin Trading, LQ45, and IDX 30.
- Company rated by 2 international rating agency with rating BB-/Stable from Fitch, and Ba3/Negative Outlook from Moody's. Local rating A+/Stable Outlook from Fitch Indonesia.

Awards

- ❖ Top 5 GCG from Warta Ekonomi - 2018
- ❖ The Most Influential Company of The Years from PPM & SWA - 2018
- ❖ Indonesia Excellent Public Company from Warta Ekonomi - 2018
- ❖ The Top 50 Company For 2018 – Best of the Best Awards by Forbes Indonesia
- ❖ Indonesia Corporate Secretary Award 2018 by Warta Ekonomi
- ❖ PT Sri Rejeki Isman Tbk received Excellent Growth for Best CEO Iwan Setiawan Lukminto by Bisnis Indonesia Award 2018
- ❖ PT Sri Rejeki Isman Tbk received Excellent Growth for Multi Industri Sector by Bisnis Indonesia Award 2018
- ❖ The IDX Best Blue 2017
- ❖ Most Powerful Companies 2017 category Textile and Garment from Warta Ekonomi
- ❖ Top Emiten 2017 for Garment and Textile Sector from Top Capital Market 2017
- ❖ Best Listed Companies 2017 from Investor Magazine for Textile and Garment Sector
- ❖ Best Emiten by Analyst Selection in “Yuk Nabung Saham” 2017
- ❖ PT Sri Rejeki Isman Tbk received Best Emiten for Multi Industri Sector from Bisnis Indonesia Award 2016
- ❖ PT Sri Rejeki Isman Tbk received “ Top Performing Best Listed Companies 2016” from Investor Magazine for Textile and Garment sector
- ❖ Obsession Awards 2016 from Obsession Media Group (OMG) for nominator Category Best Regional Achievers sub category Local Giants
- ❖ Mr Iwan Setiawan Lukminto (CEO) as Finalist EY World Entrepreneur of The Year 2015 from Ernst & Young

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Disclaimer: This newsletter may contain forward-looking statements that involve risk and uncertainties. Actual future actions may differ materially from those expressed in forward-looking statements as a result of a number of risk, uncertainties and assumptions. You are cautioned not to place undue reliance on those forward-looking statements, which are based on current view of management on future events.

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