

PT SRI REJEKI ISMAN Tbk PT Sri Rejeki Isman The QUARTERLY UPDATE



For the three months ended 31 March 2018 and 2017

Income Statements

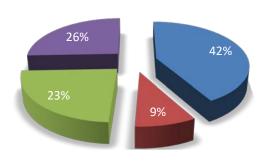
In Million USD	March 2018	March 2017	% Change
Gross Sales :			
Spinning	117.5	75.0	56.7%
Weaving	15.9	16.0	-0.6%
Finishing	68.5	42.2	62.3%
Garment	65.6	45.9	42.9%
Total Gross Sales	267.8	179.1	49.5%
Gross Profit	48.6	40.1	21.2%
Operating Profit	57.7	33.2	73.8%
Net Income	38.1	22.4	70.1%
EBITDA	61.1	35.9	70.2%

Revenue Contributions

Revenue March 2018

24%

Revenue March 2017



■ Spinning ■ Weaving ■ Dyeing/Printing ■ Garment

Financial Highlights

Ratio	March 2018	March 2017
Gross Profit Margin	18.15%	22,39%
Operating Profit Margin	21.55%	18,54%
Net Profit Margin	14.23%	12,51%
EBITDA Margin	22.80%	20,04%
Operating Cash Flow (mio USD)	25.3	56.2



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Financial Ratios

Ratio	March 2018	December 2017
A/R turnover	5.3x	4.5x
Inventory turnover (days)	112	126
Interest Bearing Debt to Total Asset	52%	55%

Balance Sheets

In Million USD	31/03/18	31/12/17
Cash and cash equivalent	82	223
A/R	200	144
Inventories	279	150
Fixed Asset	659	533
Advances	44	17
Other Assets	42	38
Total Assets	1,306	1,105

In Million USD	31/03/18	31/12/17
Short term loan	100	67
Medium term notes	40	30
A/P	68	6
Taxes payable	6	5
Accrued expenses and other liabilities	61	44
Long term loan	38	26
Notes payable	492	578
Equity	501	349
Total Liabilities and Equity	1,306	1,105



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Summary March 2018

- Total gross sales increase by 49.6%, become USD 267.8 Million compared from 2017 USD 179.1 Million
- EBITDA rose 70.2% to USD 61.1 million with an EBITDA margin of 22.8% increase compared to 1Q2017 EBITDA margin of 20.04%
- Profit in the current period rose 70% to USD 38.1 million compared to USD 22.4 million last year
- Earnings of the current period attributable to owners of the parent company rose 84% to USD 41.3 million compared to last year's USD 22.4 million
- SRIL included in Kompas 100, Margin Trading, LQ45, and IDX 30.
- Company paid dividends for FY 2016 amounting to USD 4.127.621 represent 7% from FY Net Income 2016. The dividend was paid in June 21, 2017.
- Based on AGM dated May 18, 2018, Company declared dividend for FY 2017 amounting to USD 12.076.869
- Company rated by 2 international rating agency with rating BB-/Stable from Fitch, and Ba3/Stable Outlook from Moody's. Local rating A+/Stable Outlook from Fitch Indonesia.

AWARDS

- The IDX Best Blue 2017
- ❖ Most Powerfull Companies 2017 category Textile and Garment from Warta Ekonomi
- Top Emiten 2017 Sector Garment and Textile from Top Capital Market 2017
- Best Listed Companies 2017 from Investor Magazine for Textile and Garment Sector
- Best Emiten by Analyst Selection in "Yuk Nabung Saham" programme 2017
- ❖ Best Liability Management Asset Asian Award 2016 by Triple A
- The Top 50 Company For 2016 Best of the Best Awards, Forbes Indonesia
- Rank-1 For Textile and Garment Group Economic Review
- ❖ Rank A For Best GCG 2016 Economic Review
- ❖ Top Ten Blue as one of the best IDX Listed Company 2016
- ❖ 40 Best Listed Company by Analyst Selection 2016

AWARDS (Cont'd)

- ❖ PT Sri Rejeki Isman Tbk received Best Emiten for Multi Industri Sector from Bisnis Indonesia Award 2016
- ❖ PT Sri Rejeki Isman Tbk received "Top Performing Best Listed Companies 2016" from Investor Magazine for Textile and Garment sector
- Obsession Awards 2016 from Obsession Media Group (OMG) for nominator Category Best Regional Achievers sub category Local Giants
- Mr Iwan Setiawan Lukminto (CEO) as Finalist EY World Entrepreneur of The Year 2015 from Ernst & Young

























Disclaimer: This newsletter may contain forward-looking statements that involve risk and uncertainties. Actual future actions may differ materially from those expressed in forward-looking statements as a result of a number of risk, uncertainties and assumptions. You are cautioned not to place undue reliance on those forward-looking statements, which are based on current view of management on future events.

For further inquiry, please contact:

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