

# PT SRI REJEKI ISMAN Tbk QUARTERLY UPDATE

For the years ended 31 December 2017 and 2016

#### **Income Statements**

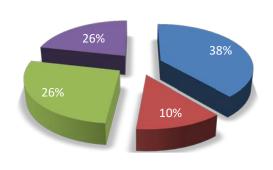
income statements			
In Million USD	Dec 2017	Dec 2016	% Change
Gross Sales :			
Spinning	292.4	260.7	12
Weaving	74.1	69.2	7
Finishing	193.7	175.7	10
Garment	199.1	174.3	14
<b>Total Gross Sales</b>	759.3	679.9	12
<b>Gross Profit</b>	171.3	145.3	18
Operating Profit	134.7	115.4	17
Net Income	68.0	59.3	15
EBITDA	163	135	21

### **Revenue Contributions**

### Revenue Dec 2017

### 26% 39% 25%

### Revenue Dec 2016



■ Spinning ■ Weaving ■ Dyeing/Printing ■ Garment

### **Financial Highlights**

Ratio	Dec 2017	Dec 2016
<b>Gross Profit Margin</b>	22.6%	21.4%
Operating Profit Margin	17.7%	17.0%
Net Profit Margin	9%	8.7%
EBITDA Margin	21.5%	19.9%



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### **Financial Ratios**

Ratio	Dec 2017	Dec 2016
A/R turnover	4.5x	5.4x
Inventory turnover (days)	126	96
A/P Days	34	3
Net Debt to EBITDA	3.2x	3.7x
Interest Bearing Debt to Total Asset	55%	60%

### **Balance Sheets**

In Million USD	31/12/17	31/12/16
Cash and cash equivalent	127	60
A/R	189	150
Inventories	266	148
Fixed Asset	547	519
Advances	54	23
Other Assets	10	47
<b>Total Assets</b>	1,193	947

In Million USD	31/12/17	31/12/16
Short term loan	82	53
Medium term notes	40	30
A/P	55	5
Taxes payable	4	6
Accrued expenses and other liabilities	41	40
Long term loan	38	47
Notes payable	491	435
<b>Total Liabilities</b>	751	616
Equity	442	331
Total Liabilities and Equity	1,193	947



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### **Summary December 2017**

- Total sales increase by 12%, contributed from the increase in all segment: yarn, weaving, fabric, and garment sales which increase by 12%, 7%, 10%, and 14% each from previous year. The Company focus to sell high value product while weaving product mostly transfer to internal use to support order of fabric and garment. Fabric and garment contribute 51% from total sales vs 52% in previous year.
- Gross profit margin, net profit margin, & EBITDA margin expand as a result of production efficiency and increase in contribution of higher margin product.
- Capex spending in 2017 amounting to USD 25.1 million which in line with full year target.
- Cash and cash equivalent amounting to USD 127 million shown a strong cash position compare with 2016 figure.
- A/R days and inventory days in 2017 lengthening but it was compensate with lengthening in A/P days with overall lengthening around 9 days.
- Based on Addendum Agreement dated 7 February 2018 through Sale Purchase Agreement dated 12 December 2017, the Company and Subsidiary, PT Sinar Pantja Djaja, make acquisitions with PT Bitratex Industries and PT Primayudha Mandirijaya amounted to USD 85,000,000 and will be effective acquisition in commercial year 2018.
- SRIL included in Kompas 100, Margin Trading, LQ45, and IDX 30.
- Company paid dividends for FY 2016 amounting to USD 4.127.621 represent 7% from FY Net Income 2016. The dividend was paid in June 21, 2017.
- Company rated by 2 international rating agency with rating BB-/Stable from Fitch, and B1/Positive Outlook from Moody's. Local rating A+/Stable Outlook from Fitch Indonesia.

#### **AWARDS**

- Most Powerfull Companies 2017 category Textile and Garment from Warta Ekonomi
- Top Emiten 2017 Sector Garment and Textile from Top Capital Market 2017
- Best Listed Companies 2017 from Investor Magazine for Textile and Garment Sector
- ❖ Best Emiten by Analyst Selection in "Yuk Nabung Saham" programme 2017
- Best Liability Management Asset Asian Award 2016 by Triple A
- The Top 50 Company For 2016 Best of the Best Awards, Forbes Indonesia
- Rank-1 For Textile and Garment Group Economic Review
- ❖ Rank A For Best GCG 2016 Economic Review
- ❖ Top Ten Blue as one of the best IDX Listed Company 2016
- 40 Best Listed Company by Analyst Selection 2016

#### **AWARDS (Cont'd)**

- ❖ PT Sri Rejeki Isman Tbk received Best Emiten for Multi Industri Sector from Bisnis Indonesia Award 2016
- ❖ PT Sri Rejeki Isman Tbk received "Top Performing Best Listed Companies 2016" from Investor Magazine for Textile and Garment sector
- Obsession Awards 2016 from Obsession Media Group (OMG) for nominator Category Best Regional Achievers sub category Local Giants
- Mr Iwan Setiawan Lukminto (CEO) as Finalist EY World Entrepreneur of The Year 2015 from Ernst & Young

























Disclaimer: This newsletter may contain forward-looking statements that involve risk and uncertainties. Actual future actions may differ materially from those expressed in forward-looking statements as a result of a number of risk, uncertainties and assumptions. You are cautioned not to place undue reliance on those forward-looking statements, which are based on current view of management on future events.

For further inquiry, please contact:

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